



**Join the Fresh Produce Association of the Americas**

**It's easy**

**Being a member costs less than a third of a penny per package**

**What you receive is worth so much more!**

FPAA is a national organization for distributor/importers of produce from Mexico. Our Members have importing locations at all major ports of entry from Pharr, Texas, to Laredo, Texas, to Nogales, Arizona and to Otay Mesa, California, and points in between.

**DISTRIBUTOR MEMBERSHIP: What does it cost to be a Distributor Member in FPAA?**

The annual fee is \$2,000, plus a truckload fee, based on your company's actual truckloads crossed.

**Why does FPAA charge Distributor dues based on the truckload?**

Because importers vary in size, the Members of the FPAA participate based on their imported volume. For example, a full truckload of produce is assessed at a \$7 national fee, at any land port of entry. FPAA Members in Arizona pay an extra \$5 truck assessment for local services. Fees are billed semi-monthly. For example, trucks crossed in Texas or California would be assessed \$7, while trucks through Arizona would be assessed \$12.

**Why do Arizona truckloads cost more?**

This is because FPAA maintains an office, staff and a higher level of on-the-ground service in Arizona.

**Is it true that FPAA dues are tax deductible?**

Yes. Because FPAA is a 501 (c)(6) non-profit, most of your dues to the association are deductible from taxes as a business expense.

**ASSOCIATE MEMBERS:**

Associate Members include any company or individual that is not a distributor. This can include brokers, custom house brokers, packaging or seed companies, banks, other associations and many more. The annual dues for Associate Members is \$2,500.00. Associate Members are encouraged to attend FPAA meetings.

**Part of the application process requires that applicants provide 3 reference letters from existing FPAA distributor members. A reference email will be accepted in lieu of a letter and can be sent to: [gfelix@freshfrommexico.com](mailto:gfelix@freshfrommexico.com) from those companies. When your application, membership fees and 3 reference letters are received they will be reviewed at the next scheduled meeting of the Board of Directors or the Executive Committee. The annual membership fees are due every September, if you join the FPAA in any other month your dues will be prorated.**

Thank you for your interest in membership in the Fresh Produce Association of the Americas. Learn more at [www.freshfrommexico.com](http://www.freshfrommexico.com). And learn about our expo at [www.swipeexpo.com](http://www.swipeexpo.com).



## **GENERAL MEMBERSHIP INFORMATION ON FRESH PRODUCE ASSOCIATION OF THE AMERICAS**

Thank you for your interest in membership. Part of the application process requires that applicants provide 3 reference letters from existing FPAA distributor members. A reference email will be accepted in lieu of a letter and can be sent to: [gfelix@freshfrommexico.com](mailto:gfelix@freshfrommexico.com) from those companies. When your application, membership fees and 3 reference letters are received they will be reviewed at the next scheduled board meeting. The annual membership fees are due every September, if you join the FPAA in any other month your dues will be prorated.

### **DISTRIBUTOR MEMBERS:**

The annual dues for all Regular Members are \$2,000.00. These dues are due and payable on October 1. Failure to pay annual dues by December 31 shall be just cause for expulsion. Effective March 15, 2025, the fee for each full load crossed through Arizona shall be \$12.00. Crossings through California, New Mexico & Texas shall be charged at \$7.00 per truckload. 1 A full truck is defined as any crossing with at least 13,607 kilograms (30,000 pounds), except for trucks crossing bell peppers and eggplants. A "full truck" for eggplants and bell peppers is defined as any crossing with at least 10,432 kilograms (23,000 pounds). For trucks carrying less than 13,607 kilograms (30,000 pounds) - other than bell peppers & eggplants, the charge will be calculated at \$0.882 per metric ton, (Arizona crossings). For California, New Mexico & Texas crossings the charge is \$0.515 per metric ton. Less than full loads of bell peppers & eggplants shall be charged at \$1.151 (Arizona crossings). For California, New Mexico & Texas crossings the charge is \$0.671 per metric ton. The dues are authorized on a yearly basis by the general membership. These fees shall be billed semi-monthly & are due & payable upon receipt. Any balance exceeding 30 days shall be considered delinquent and shall be just cause for expulsion. Further, any special assessments approved by the Regular Membership are due within 30 days of such billing date and failure to pay such special assessment within such time frame shall be just cause for expulsion.

### **ASSOCIATE MEMBERS:**

The annual dues for all Associate Members is \$2,500.00. These dues are due & payable on October 1. Failure to pay annual dues by December 31 shall be just cause for expulsion. Associate Members in good standing shall have the right to vote for up to 2 Associate Directors as provided for in Article IX of the Bylaws of the Association ("Bylaws"). The assessment is authorized on a yearly basis by the membership. Members are encouraged to attend the meeting.

### **ASSIGNMENT TO MEMBERSHIP CLASSIFICATION:**

The classification of membership shall be made at the time a member is admitted into the Association and may be changed or extended when circumstances require. An Associate Member shall become a Regular Member provided that the Associate Member meets the criteria set forth in Article III A) of the Bylaws and the requirements for distributors. When a Distributor Member has not distributed or received for sale and distribution at least one (1) truck lot/car lot or more of fruit and/or vegetables for one (1) year prior to the Annual Membership Meeting in May, the member's status will be changed from a Distributor to an Associate Member.

### **DIVISIONS & SPECIAL ASSESSMENTS:**

The Board of Directors shall also have the authority to establish and create divisions from within the membership of the Association composed of members who specialize in distributing a particular commodity or type of fruit and/or vegetable or members from a particular geographic region or state, or in the case of Associate Members, who provide a particular type of product, service or function within the produce industry. The Board of Directors may by official Board policy determine the terms and conditions of membership, powers, duties, and responsibilities of the various divisions that may be established. Currently, the Association has established the following Divisions: Tomato, Mango, Grape, and Customhouse Brokers.

# MEMBERSHIP

To apply for membership with the FPAA, please complete the form below.

Company Name:

Date:

Membership Type :

ASSOCIATE

DISTRIBUTOR

CUSTOM HOUSE BROKER

Primary Contact:

Fax:

Phone:

Website:

E-Mail:

Membership In The FPAA Is Not Transferrable Or Assignable - Authorized Signature (Please print full name) :

President :

Vice President :

General Manager :

Mailing Address :

Physical Address :

## Additional Information Required:

Overview of services and/or products offered to the produce industry



# MEMBERSHIP

To apply for membership with the FPAA, please complete the form below.

Is your company an owner of or affiliate with other companies that serve as an importer of record of fresh produce from Mexico? If so, please provide the name(s) and PACA number(s):

P.A.C.A. LICENSE NUMBER

Company(s) and P.A.C.A Number(s):



MEMBERSHIP IN THE FPAA IS NOT TRANSFERABLE OR ASSIGNABLE

## Distributor Member Pro-Forma Requirements

I authorize my Customhouse Broker(s) to provide Pro-Forma details to the FPAA on at least a weekly Basis for assessment fee calculation. Please list all brokers from Arizona, California, New Mexico & Texas.

Authorized Signature  
(Please print full name)

Title

Name(s) of  
Customhouse  
Broker(s) :

Contact Name for  
Customhouse  
Broker(s):

Phone Number for  
Customhouse  
Broker(s):

E-Mail for  
Customhouse  
Broker(s):